

# Focus

## FOR COUNTER & QUICK SERVICE

- Fingerprint recognition
- Countdown items
- Out of stock items
- Multiple cash drawers on a station
- Customer Loyalty
- Payment accountability
- 2-3 second Internet credit authorization
- Gift Cards
- Automatic price changes
- Paid outs and paid ins
- Review feature for reading back large orders
- Delivery interface with caller ID
- Delay print to kitchen option
- Kitchen Video
- One behind ordering to get tickets to the kitchen faster
- Delete last item only option
- Do not display subtotal option
- User defined revenue centers
- Inventory management
- Drive-thru check recall
- Blind checkouts
- Security camera interface
- Large change due screen
- Up to 150 buttons may be placed on one screen
- Production reports

**Proven Solutions.  
Profitable Results.**



### Focus for Counter and Quick Service

Employees start taking orders quickly and accurately from the day they start using Focus. Up to 150 buttons, which include menu items, payments and discounts, can be displayed on one screen to maximize the speed of service. Integrated credit cards and gift cards eliminate the need to use a separate machine. When using Internet based processors, 2-3 second authorization times are achieved.



### Quick Service Advantages



Kitchen video monitors may be used in place of conventional printers to help save money on paper and ribbons. "One Behind" ordering notifies the kitchen of an upcoming order even before the customer has paid for it.

Cashiers are prompted to enter the pager number, ticket number or even the customer's name. Drive-thru checks are easily recalled and are sorted in the order they are received.



For call-in orders, Focus can utilize a caller ID system or search for previous customers by name, phone number or company. The Review feature allows the employee to view the entire check on one screen to verify the order is correct. Orders that need to be picked up later in the day can be sent automatically at the specified time.



## Focus POS Features

- Integrated Time & Attendance allows the point of sale to calculate payroll and provide labor cost reporting.
- Countdown Items allow staff to see the availability of an item before going out of stock.
- Real Time Sales to pagers sends sales, labor cost, and labor percentage information directly to pagers or mobile devices (no longer need to call in to check sales).
- Labor Scheduling is used to control and manage labor costs through the use of projected sales and schedule enforcement.
- Out of Stock Management allows suggestion of similar items for out of stock menu items.
- Automatic Menu Changes for lunch, happy hour or special events.
- Inventory management and reporting helps control food costs.
- Training Videos allow ongoing and continuous training of staff.
- Customer Loyalty option increases customer satisfaction and loyalty.
- House Accounts can be set up to charge and invoice special customers.
- Nutritional Information can be displayed on the screen for any menu item.
- Full Automatic Redundancy backs up the data to another computer for disaster recovery.



*These guys have helped me out since 1994!*

*-Hugo Serna, Owner, El Palenque Restaurants*



- Offline Credit can be used when the phone line or Internet connection for credit card processing does not work.
- Selling and redeeming gift cards is a quick and easy process.
- Enterprise Reporting consolidates multiple locations to a central location for reporting ease.
- Internet Credit Approval accepts credit card transactions in 2-3 seconds.
- Automatic Price Changes for happy hour, lunch or other pre-defined times.
- Scanned Menus allow ordering of menu items just as if you were looking at the menu.
- Table Management is a graphical tool used to view the status of the restaurant floor.
- Delivery is used to assign drivers and recall previous customer orders.
- Split Seat Theft Prevention is used to help prevent scams.
- Sales Contests are displayed on any terminal and updated in real-time to help promote sales.
- E-mail Reports at any given time or interval throughout the day.
- Packaged Items & Commands allow users to perform multiple actions with one touch of a button.
- Age Verification uses government issued ID cards such as drivers licenses to determine if the customer is eligible to purchase a menu item.

**Focus**  
POS SYSTEMS

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